



# FORNY2020 – Proof-of-Concept funding

Researchers in Bergen have the opportunity to apply for millions in funding for research projects with a commercial potential from The Norwegian Research Council. Proof-of-Concept funding is a golden opportunity to obtain the funds needed to conduct testing, upscaling and continuation of your research project – regardless of the research field. BTO will coordinate the application process, project management and business development. In the last years, 30 – 50 % for our applications has been successful. The eight active projects we have in 2014 will receive approximately 32.6 million NOK from the Norwegian Research Council. Seize this opportunity and collaborate with us to get funding from FORNY2020.

## ABOUT BTO

Bergen Teknologioverføring (BTO) works on behalf of the research community in Bergen. We contribute to realize research findings and ideas that potentially can benefit individuals, the market and society at large. We assist with evaluating the innovative and commercial potential, acquire research funds, evaluate patenting, give legal assistance by negotiating licence agreements and signing contracts with existing businesses, find partners and establish new companies.

## ABOUT FORNY2020

The FORNY2020-program enables innovation and commercialization of research from the public financed research institutes, and will fund selected projects that have a high expected social economic return. More information about FORNY2020 is available [here](#).

Every year, FORNY2020 is looking for projects to fund. Together with owners and partners, BTO has the opportunity to apply for funding of projects that can be expected to have a high degree of commercial or socially beneficial potential. Projects from every research field can apply for funding, and the final goals for these projects are either licence agreements or establishing a business.

## SPECIFICATIONS

- 10 page application
- Budget frame: 2 - 6 million NOK
- Duration: 1 - 2 years
- 80 % funding and at least 20 % of own contribution from the institution or industry partner

*The announcement, expected six weeks before the final deadline, can be subject to change.*

## APPLICATION PROCESS

In order for us to create successful applications, it is important to get an early start. We therefore propose the following procedure:

- **Get in touch before May 20<sup>th</sup> to start the preliminary discussions**
- We will continually evaluate the project proposition and work with the application preparations for the qualified projects
- The process of establishing a project and writing the application should start as soon as possible, in May/June at the latest
- **Application deadline:** September 3<sup>rd</sup>



## CONTACT INFORMATION

To start the project discussions, please contact the person responsible for your field. If you have any questions, don't hesitate to get in touch. We look forward to hear from you!

**Health, biomedicine and molecular biology:** Katinka Tofte, [katinka.tofte@bergento.no](mailto:katinka.tofte@bergento.no), 980 26 926

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## HISTORY

BTO has a very good success rate from the previous years, with an average success rate of 30-50 %. In 2014, BTO has eight active Proof-of-Concept projects, with a combined budget of 46 million NOK. Of these, 32.6 million NOK is funding from the Norwegian Research Council. A large portion of this money is used in the research community in order to develop research projects with potential for innovation. Some examples of Proof-of-Concept projects that have been successful are listed below. Two of them are today established companies.

### Tunicol

<http://www.bergento.no/tunicol>

At the time of allocation, the Tunicol project received what was then the largest amount ever given through FORNY2020's Proof-of-Concept funding. The project concerns up-scaling and further development of new methods for growing, harvesting, drying and processing tunicates. Tunicates are animals that consists of a high degree of marine proteins and cellulose, which can be used in fish feed or can be developed into biofuel.

### BerGenBio AS

<http://www.bergenbio.com/>

BerGenBio AS is a company focusing on new treatments for metastatic and drug-resistant forms of cancer targeting the epithelial mesenchyme transition process (EMT) in cancer cells.

### Hammertech AS

<http://www.hammertech.no/>

Hammertech focuses on offering innovative "Flow measurement"-solutions based on patented technology to oil- and gas companies, with the vision of optimizing the separation process offshore.