

# Motivation Letter

I am writing to express my enthusiasm about studying at University Bergen. I have chosen your university because it is one of the well-known universities in Norway whereas every year numerous graduates are introduced into the various industry in Norway by your university.

I studied **Pure Mathematics** in Bachelor's degree and continued my education in Master's degree in **Financial Mathematic**. Moreover, I have been studying courses named “**principles of marketing and marketing management** “and “**logistic and supply chain**”.

About my job experience, I have worked for about three years in a brokerage company as a stock trader and marketing expert. To become eligible for working in my job; I got some certificates such as the Principles of Capital Markets and Derivative Contract Trading from stock exchange organization in Iran. Furthermore, I worked at a construction company named Kayson as a shareholder engagement expert. In fact, by working in this company I could experience dealing with a wide range of tasks, such as:

- Collaborating in the process of publishing bonds with various parts of the company to finance the projects, and doing tasks related to capital appreciation in extraordinary meetings.
- Interacting with shareholders in order to persuade them to invest more in company's shares.

In addition, I believe that I have enough potential for negotiating with customers and persuading and encouraging them for buying stuff gives me a good feeling. For example, while I was working in KAYSON INC, I would inform shareholders about the prosperous and forthcoming projects to persuade and manage them to invest more money in buying company's shares.

I realized that I was interested in studying in Applied and Computational Mathematics and Public Management. I mean that, I got familiar with many fields of mathematics at the University as well as applying of some mathematic subjects in my job duties. Therefore, I would like broaden my knowledge in my favorite major by getting academic degree in this field.

Moreover, I was an active student in the university who has experienced studying some practical subjects and working in different tasks, I think that I would be able to achieve my long-term goals by studying in Applied and Computational Mathematics and Public Management at your university. One of my long-term goals is to use my prior studies and experience as well as the studies in the future to perform my career and showing my capabilities.